



ALLIANT ENERGY CENTER REDEVELOPMENT COMMITTEE

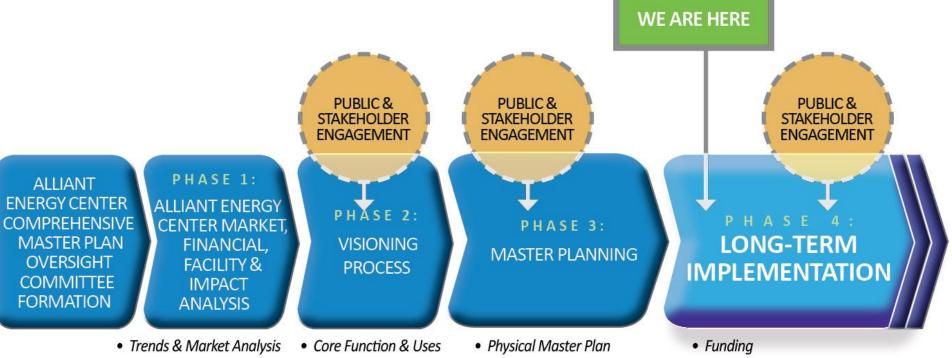
APRIL 15, 2019

AGENDA

- 1. Intro & Committee Purpose
- 2. Master Plan Overview
- 3. Preliminary Design Overview
- 4. Destination District Overview
- 5. Work Plan Overview



MASTER PLANNING PROCESS OVERVIEW



January 2016

August 2016 -March 2017

Improvement Costs and

Facility Recommendations

Economic Impact

Benefits

Analysis

April -October 2017

Vision & Planning

Public Engagement

Implementation Strategy

Objectives

· Phasing, Financing, &

Governance Plans

January 2019 -

Design

Construction

January - December 2018



BACKGROUND From Past to Present

Alliant Energy Center Market, Financial, Facility, and Impact Analysis, 2017

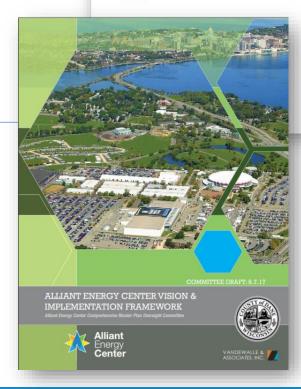
 Identified the AEC's current economic impact and potential improvements to AEC facilities and their associated costs and impacts.

Alliant Energy Center Vision & Implementation Framework, 2017

- Set a course for strategically directing future investments in the facilities to increase the tax base and economic/event activity in a manner that best reflects the region's economic, social, environmental and equity priorities.
- The Vison Framework included seven vision foundations that are to be the core elements upon which the Campus Master Plan and longterm implementation efforts will be built.



Alliant Energy Center Market, Financial, Facility, and Impact Analysis







VISION



The Alliant Energy Center is a key regional asset that serves as a dynamic convening campus providing an exceptional and authentic experience for the community and visitors alike. The seamlessly integrated campus serves as a catalyst for a vibrant destination district driving tax base growth and increased access to economic opportunity for area residents.

VISION FOUNDATIONS

Provide the core planning objectives upon which the Master Plan and long-term implementation efforts will be built

Agriculture & Livestock, lealth & Food, and Tech Expos and Trade Shows

Regional Gathering Place for Festivals, Events, and

Consumer Shows

Fitness, Sports, and Wellness Expos and Competitions AEC Primary Role and Market Focus



Connected and Cohesive



Sustainability



Impact and Return on Investment



Equity and Access



Transit and Multi-Modal Oriented



Walkable
Destination
District



Authentic Madison Region and Wisconsin Experience

ALLIANT ENERGY CENTER CAMPUS MASTER PLAN, 2018

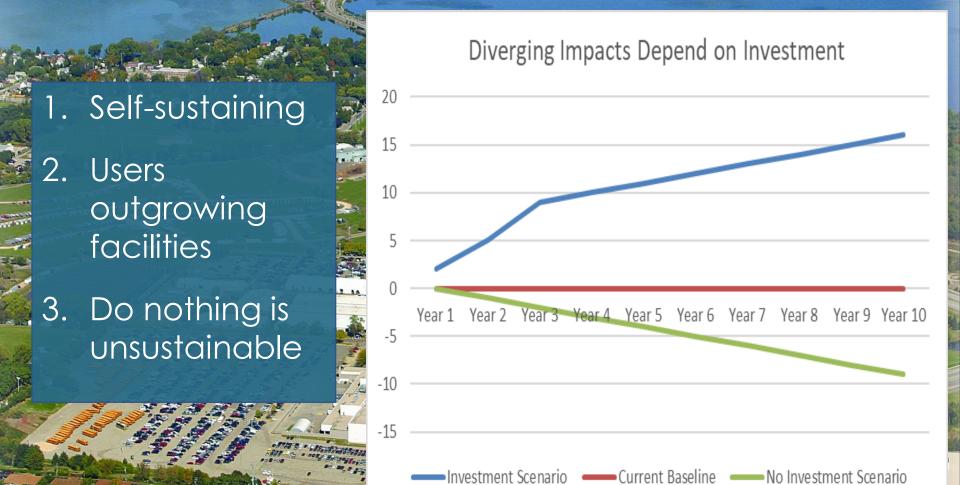
- 9-month planning process that builds of off the Market, Financial, Facility, and Impact Analysis and Vision and Implementation Framework previously completed by the Oversight Committee.
- Addresses and balances the desired vision for the campus with the evolving needs of visitors, convening industry, and growing regional community.
- Presents a clear roadmap for improvements to the campus and facilities over the near and long term.
- Phased approach to public and private improvements.



ALLIANT ENERGY CENTER ECONOMIC IMPACT



ALLIANT ENERGY CENTER TODAY

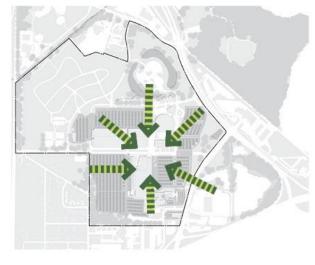




MASTER PLAN BIG IDEAS







the ring road

reinforce the heart

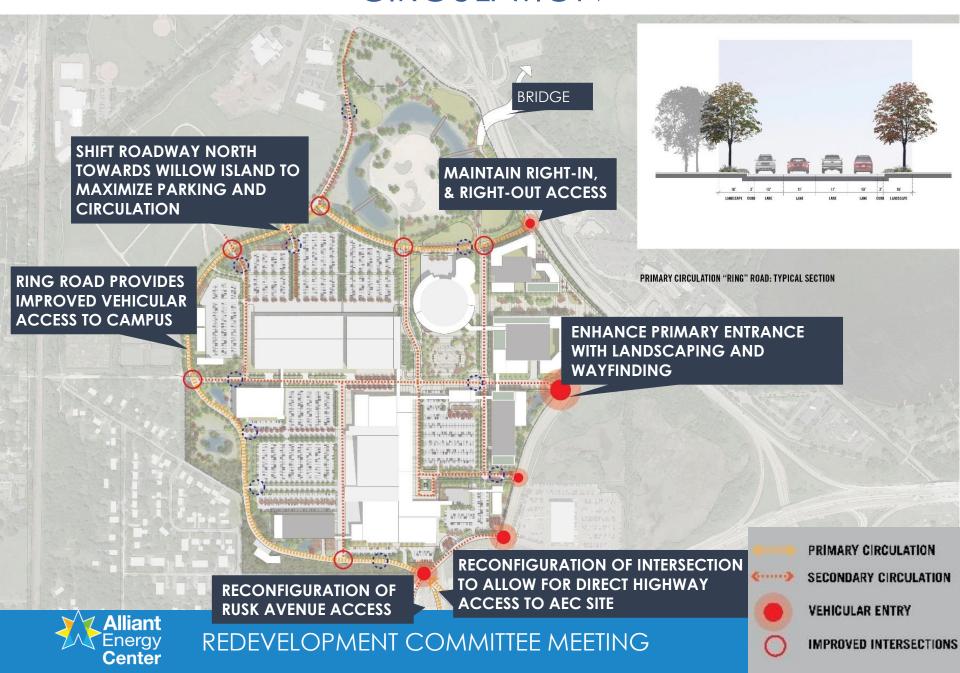
green linkages

ALLIANT ENERGY CENTER CAMPUS MASTER PLAN



- A. EXHIBITION HALL EXPANSION
 - B. CENTRAL PLAZA AND NEW ARENA BUILDING
- C. MIXED-USE PRIVATE DEVELOPMENT
- D. COLISEUM EXPANSION
- E. RING RD WITH
 BELTLINE/RUSK AVE
 ACCESS
- STORMWATER
 IMPROVEMENTS &
 STRUCTURED PARKING
- G. "GREEN"
 CONNECTIONS THRU
 PARKING AREAS

CIRCULATION

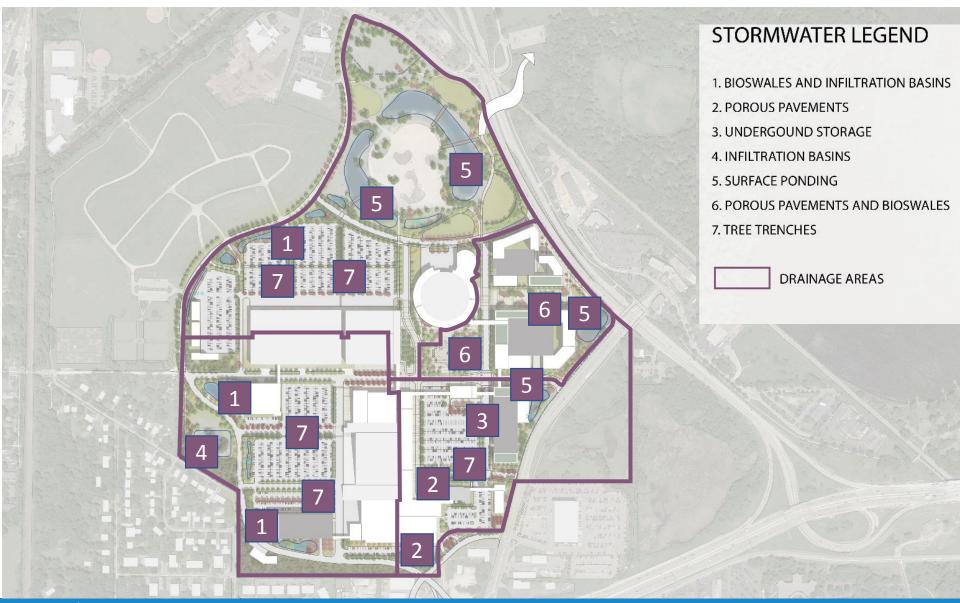


PEDESTRIAN CONNECTIONS & LANDSCAPE IMPROVEMENTS

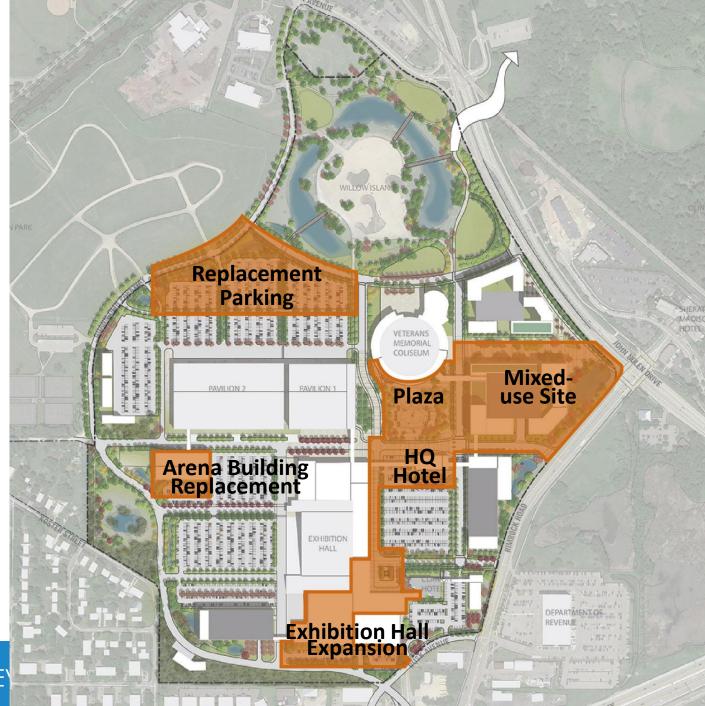




STORMWATER IMPROVEMENTS



PHASE 1 ELEMENTS



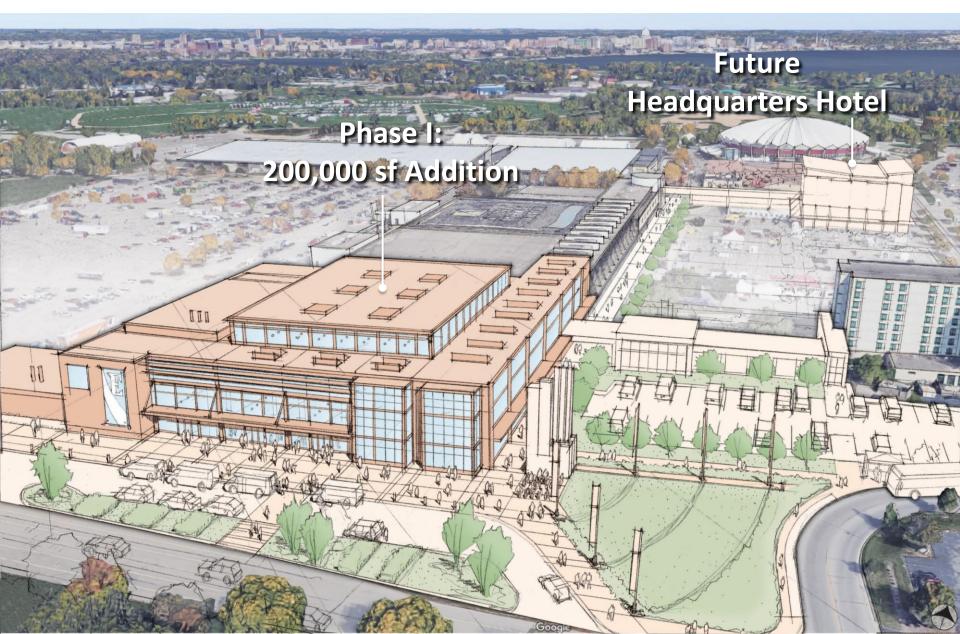


REDE'

EXHIBITION HALL EXPANSION



EXHIBITION HALL EXPANSION



PHASE 1 COST ASSUMPTIONS

Impact & Cost Scenario Assumptions	Impact &	Cost Sc	enario As	sumptions
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Public Facilities		Cos	st (000s)
Gateway Plaza	All	\$	2,717
Roadway & Stormwater Improvements	All	\$	3,400
Arena	Show Ring	\$	7,242
Exhibition Center Expansion Phase I	South 50k Exhibit + 24k Ballroom	\$	77,395
Total Public Facilities		\$9	0,753

Source: HSP, P+W





PHASE 1 COST ASSUMPTIONS

Impact & Cost Scenario Assumptions

Private Facilities	C	ost (000s)
Full-Service Convention Hotel (300 rooms)		89,339
180-Key Hotel	\$	46,800
Parking Ramp (1,150 spaces on 3 levels)		24,276
Restaurant/Retail/Off Development (57kSF + 26k Office)		18,002
Office (26,000SF above retail/rest)		incl above
Residential Phase I (180 Units)	\$	27,000
Total Private Facilities		\$205,417





PHASE 1 ECONOMIC IMPACTS

	LEAD ELEMENTS		OTHER ELEMENTS		TOTAL	
One-Time Impacts						
Public Construction Cost	\$	77,395,000	\$	13,358,000	\$ 90,753,000	
Private Construction Cost	\$	89,339,000	\$	116,078,000	\$ 205,417,000	
Construction Jobs		857		2,423	3,280	
Permanent Jobs*		338		1,071	1,409	

Net Annual Impacts**			
AEC Operating Revenue	\$ 940,000		\$ 940,000
Lodging Room Nights	46,716		46,716
County Sales Tax	\$ 54,000	\$ 115,000	\$ 169,000
City Lodging Tax	\$ 444,000	\$ 484,000	\$ 928,000
Total Property Tax	\$ 654,000	\$ 1,084,000	\$ 1,738,000
County Share of Prop.Tax	\$ 85,020	\$ 140,920	\$ 225,940





PHASE 1 OUTCOMES

VISITORS 777 ===

- Increase day trips to Dane County by 108%
- Increase room nights to Dane County by 59%
- \$3.5 billion in new spending in
 Dane County over the next 30 years

TAX BASE AND JOBS

- The \$90 million in public investment will trigger more than \$205 million in private investment on the campus for the first phases alone
- Generate nearly \$3 million in annual local property, sales, and lodging taxes
- Create 1,400 new full-time ongoing jobs
- Leverage \$175 million in off-campus private investment in a Destination District

STATE IMPACTS

- New jobs generating <u>\$670,000</u> in annual State income taxes, or <u>\$25 million</u> over 20 years
 - Generate more than
 §1 million in annual State sales taxes, or §58 million over 20 years.
 - Total new state taxes over 20 years with a present value of \$31.8 million.

Source: Hunden Strategic Partners

Preliminary Design Overview



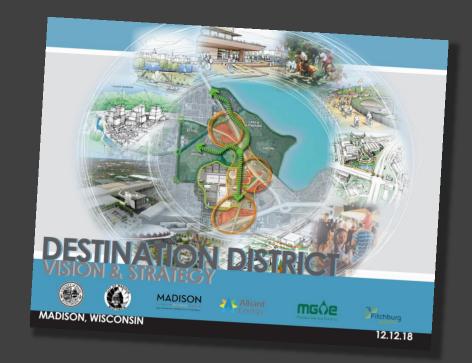
A DESTINATION DISTRICT VISION:

CONNECTING DOWNTOWN MADISON WITH THE GREATER SOUTHSIDE



DESTINATION DISTRICT VISION & STRATEGY

- The Destination District Vision & Strategy (DDVS) is the product of a 6-month public/private collaborative planning effort undertaken simultaneously with Alliant Energy Center Campus Master planning process.
 - The DDVS creates a 15-year vision to transform underoptimized lands between the downtown and the Beltline into a cohesive and recognizable destination district and economic catalyst for our region anchored by the Alliant Energy Center, lakefront and extensive public open spaces.



A DESTINATION DISTRICT IS:

PEDESTRIAN-FRIENDLY

ANCHORED BY ENTERTAINMENT VENUES

A SPACE TO GATHER

MULITMODAL

KNIT TOGETHER

Sports & Family Entertainment District Titletown — Green Bay, WI





Convening Sports/ Entertainment District Arena District — Columbus, OH

Lakefront Park/Museum/ Entertainment District

North Coast Harbor — Cleveland, OH

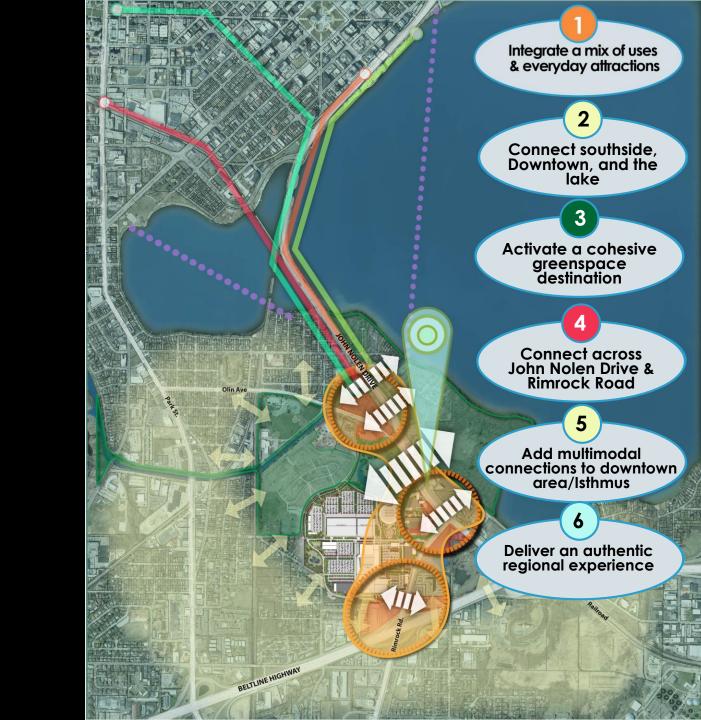


USERS ANCHORS 1. LAKES/ **DOWNTOWN WATERFRONT** & ISTHMUS SOUTHSIDE **B**. NEIGHBOR-2. PARKS & **HOODS OPEN SPACE** C. AEC VISITORS 3. PRIVATE & COMMUNITY **DEVELOPMENT EVENTS REGIONAL** 4. ALLIANT COMMUNITY **ENERGY CENTER**

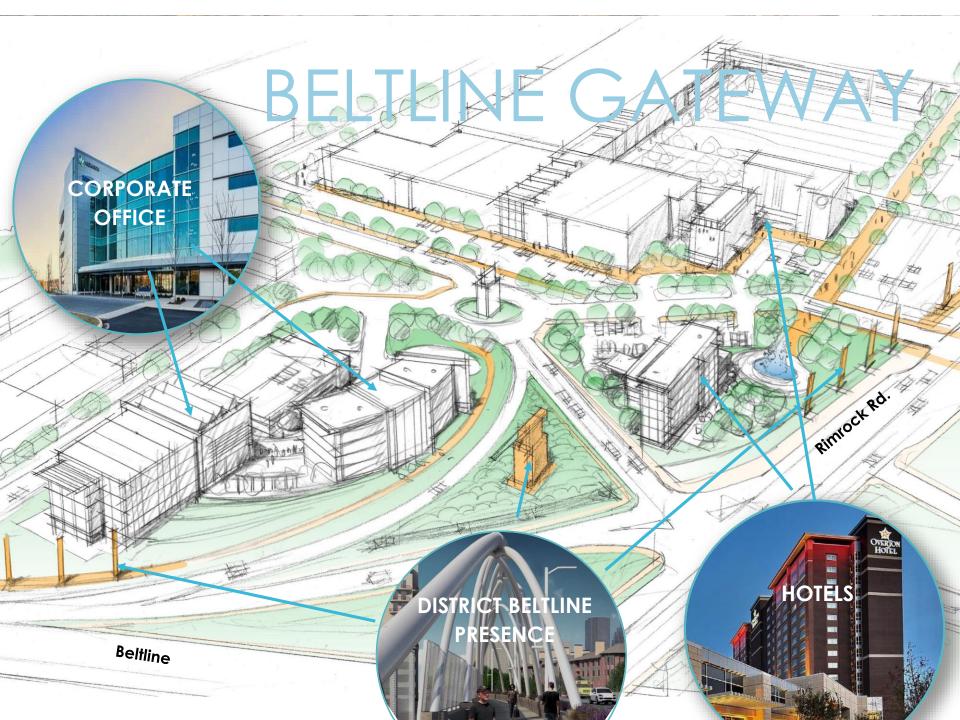
HOW BIG IS THIS AREA?

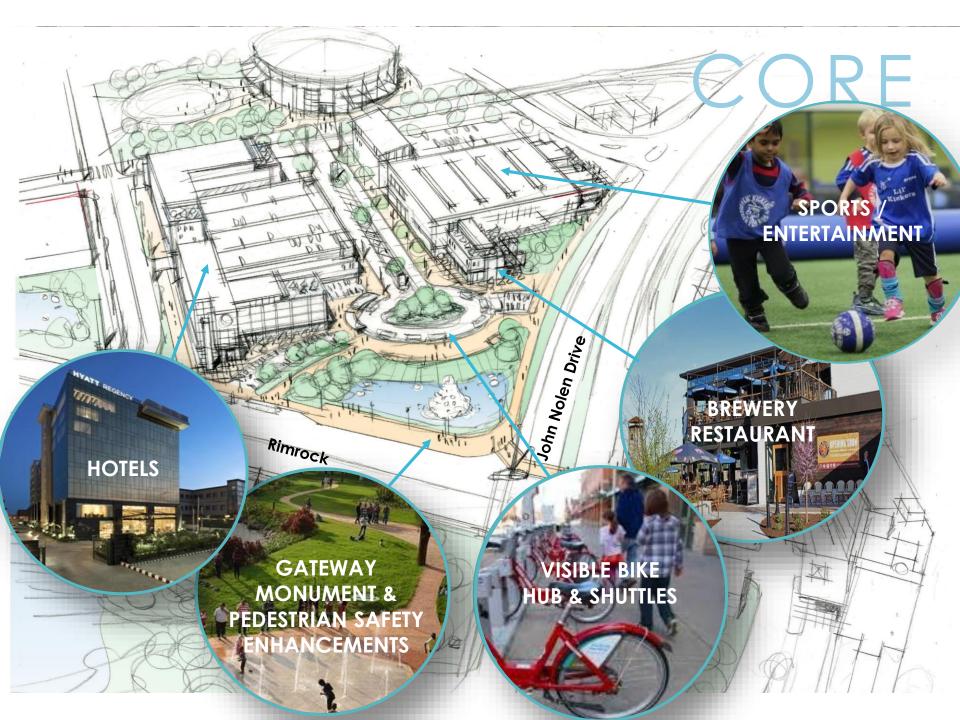












LAKEVIEW



Connect southside, Downtown, and the lake

BRIDGE-

UNIVERSITY & DOWNTOWN

ALLIANT

ENERGY

CENTER

NOVATION CAMPUS

HEALTH
CARE
DISTRICT
BAY CREEK
WINGRA CREEK

SOUTH PARK VIEW HEIGHTS
BURR OAKS BRAM'S ADDITION

DEVELOPMENT

BELTLINE HIGHWAY

MATC

LAKEFRONT

WAUNON BELTLINE HIGHWAY

SOUTHSIDE COMMUNITY

MOORLAND RIMROCK

INDIAN SPRINGS

HIGHLAND MANOR



DESTINATION CONNECTION OPTIONS

Connect across John Nolen Drive & Rimrock Road



EXPANDED MULTIMODAL Add multimodal connections to downtown area/Isthmus

EVENT SHUTTLES/BUSES

INCREASED
BIKESHARE
CONVENIENCE

EVENT RAIL

WATER TAXI

ENHANCED
PEDESTRIAN/BIKE
EXPERIENCE















Deliver an authentic Landscape regional experience forms, signage, public art, plantings

Water quality improvements, gardens

Trail head, hotel bikes, B-cycle, Enhanced causeway

Restaurants, gardens, catering focus

Facilities, health & workout programming

Celebrate culture, multicultural resources, ethnic food & groceries

"KEY DRIVERS TO SUCCESS"

- 1. IGNITE PRIVATE SECTOR INVESTMENT
- 2. OPTIMIZE DEVELOPMENT ON SITES
- 3. CREATE A PUBLIC/PRIVATE VISION COLLABORATIVE
- 4. PROACTIVELY PLAN FOR DESTINATION DISTRICT PARKS SYSTEM

ALLIANT ENERGY CENTER PHASE 1 THE CATALYST



IMPLEMENTATION COLLABORATORS

PUBLIC/PRIVTE VISION COLLABORATIVE

- 1. Explore private event shuttles
- 2. Engage and monitor City & County planning efforts to ensure they align with vision
- 3. Identify and implement new ways major events can be integrated with the community and encourage the community to embrace events
- 4. Advocate/weigh in on funding for public improvements
 - 5. Advance the John Nolen destination bridge project
- 6. Elevate and maintain the message and advance the overall vision

CITY

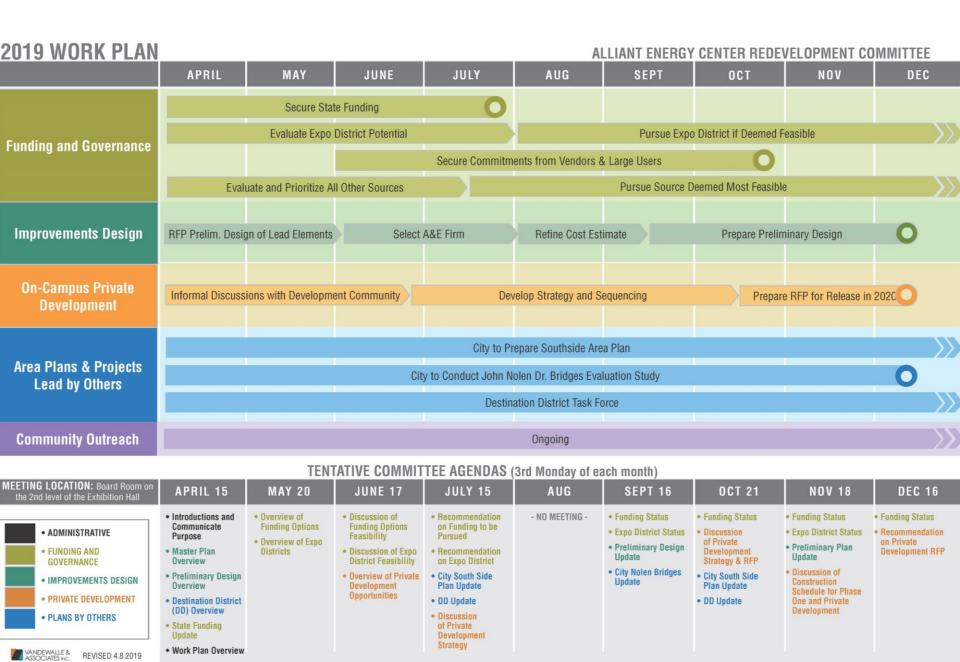
- 1. Plan for annexation area
 - 2. Park Street corridor redevelopment projects
- 3. John Nolen Drive bridges,
- 4. Law Park, and causeway
 - 5. planning and design
 - 6. TIF District creation
- 7. Destination District parks system long-term master planning

SHARED VISION

COUNTY

- 1. Secure funding for Phase 1
- 2. Solicit and recruit private development
- 3. Construct Phases 1 and 1a
 - 4. Prioritize future improvements
- 5. Plan for a higher level of maintenance with additional enhancements

REDEVELOPMENT COMMITTEE WORK PLAN



UPCOMING COMMUNITY OUTREACH

- DMI "What's Up Downtown" Event
 - WHEN: April 25, 7:45-9:00am
 - LOCATION: The Edgewater Hotel
 - TOPIC: A Destination District Vision: Connecting Downtown Madison with the Greater South Side

WEBSITE OVERVIEW



Shaping a new vision for the Alliant Energy Center Campus

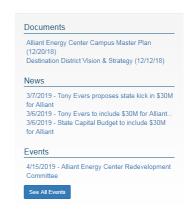
Alliant Energy Center Redevelopment Committee Appointed

In March 2019, the Dane County Board of Supervisors approved the resolution to create the Alliant Energy Center Redevelopment Committee. The Committee will be actively working to provide guidance on financing and governing issues associated with the campus redevelopment as well as review of public and private investment in the Alliant Energy Center. Dane County Board chair Sharon Corrigan and County Executive Joe Parisi on Monday unveiled the names of a 13-member panel that will meet regularly to guide the project forward. The first meeting is scheduled for April 15.

Governor Announces Funding for First Phase of Alliant Energy Center Expansion

Surrounded by community leaders from across Dane County, Gov. Tony Evers announced he was including \$30 million for the expansion of the Exhibition Hall on the Alliant Energy Center campus. With the expansion, the Center will transform from a regional conference center to a full-fledged convention center and attract additional national events that currently are choosing meeting locations in other states due to a lack of adequate meeting and exposition space. "We have to stop that trend," the Governor said, adding that venues like the Alliant Energy Center and Fisery Forum in Milwaukee provide excellent opportunities to showcase all that Wisconsin has to offer in attracting new residents and growing our workforce.

County Executive Joe Parisi noted, "This expansion will allow us to maintain and grow our reputation as a premier destination for the national ag industry, and this frankly couldn't come at a better time for Wisconsin's farming community."



https://aecstudy.countyofdane.com/

